



Washington State Health Benefit Exchange

Report to the Legislature

June 30, 2016

Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, all changes to staffing and contracts as of May 2016.

REVENUE



Revenue

SFY 2016 Budget *														SFY 2016	SFY 2017	2015-17
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	Total	Total
State 17T		2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	2,224,917	26,699,000	31,628,000	58,327,000
General Fund-Federal (Medicaid)	-	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	2,008,250	24,099,000	17,735,000	41,834,000
General Fund-State	-	495,167	495,167	495,167	495,167	495,167	495,167	495,167	495,167	495,167	495,167	495,167	495,167	5,942,000	5,146,000	11,088,000
Sub-total	-	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	4,728,333	56,740,000	54,509,000	111,249,000
Level II		350,000	350,000	350,000	350,000	350,000	350,000							2,100,000	-	2,100,000
Level I-B		820,140.33	820,140.33	820,140.33	820,140.33	820,140.33	820,140.33							4,920,842	-	4,920,842
Level I-C		1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	22,502,000	-	22,502,000
Federal Grants Sub-total		3,045,307	3,045,307	3,045,307	3,045,307	3,045,307	3,045,307	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	1,875,167	29,522,842	-	29,522,842
Total Revenue	29,522,842	7,773,640	7,773,640	7,773,640	7,773,640	7,773,640	7,773,640	6,603,500	6,603,500	6,603,500	6,603,500	6,603,500	6,603,500	86,262,842	54,509,000	140,771,842

SFY 2016 YTD Actuals and Projections														SFY 2016	SFY 2017	2015-17
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	Total	Total
State 17T	6,854,933	2,049,467	-	2,509,685	1,877,249	-	2,485,700	1,799,137	48	3,773,655	3,121,720	1,265,410	-	25,737,004	31,628,000	57,365,004
2% Premium	-	23,985	-	2,509,685	-	-	2,485,700	0	-	3,750,060	-	927,070	-			
Assessment Fee-Actuals as of 4/20/16	-	2,025,482	-	-	1,877,249	-	-	1,799,137	48	23,595	3,121,720	338,340	-			
General Fund-Federal (Medicaid)	-	514,193	942,235	2,375,637	2,256,748	2,619,849	2,658,009	2,957,507	2,057,749	2,199,311	1,524,764	1,541,531	-	21,647,533	17,735,000	39,382,533
General Fund-State	-	406,022	327,247	505,861	504,151	444,287	951,216	968,359	865,735	859,914				5,832,794	5,146,000	10,978,794
Sub-total	6,854,933	2,969,682	1,269,482	5,391,183	4,638,148	3,064,136	6,094,925	5,725,003	2,923,533	6,832,879	5,354,990	3,386,416	-	53,217,330	54,509,000	107,726,330
Level II		768,808	240,173	(1,327,105)	50,766	95,383	262,480							90,505	-	90,505
Level I-B		1,419,612	1,995,712	1,724,825	4,678,313	260,798	(210,957)							9,868,303	-	9,868,303
Level I-C		840,645	4,036,251	105,646	(2,034,976)	747,815	112,918	806,845	504,525	3,286,832	276,915	1,351,899	-	10,035,315	-	10,035,315
Federal Grants Sub-total	-	3,029,065	6,272,136	503,366	2,694,103	1,103,996	164,441	806,845	504,525	3,286,832	276,915	1,351,899	-	19,994,123	-	19,994,123
Total Revenue	6,854,933	5,998,747	7,541,618	5,894,549	7,332,251	4,168,132	6,259,366	6,531,848	3,428,058	10,119,711	5,631,905	4,738,315	-	73,211,454	54,509,000	127,720,454

SFY 2016 Variance														SFY 2016	SFY 2017	2015-17
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	Total	Total
State 17T	6,854,933	(175,450)	(2,224,917)	284,768	(347,668)	(2,224,917)	260,783	(425,780)	(2,224,869)	1,548,738	896,803	(959,507)	-	1,262,921	-	1,262,921
General Fund-Federal (Medicaid)	-	(1,494,057)	(1,066,015)	367,387	248,498	611,599	649,759	949,257	49,499	191,061	(483,486)	(466,719)	-	(443,217)	-	(443,217)
General Fund-State	-	(89,145)	(167,919)	10,695	8,984	(50,879)	456,049	473,192	370,569	364,747	213,339	84,308	-	1,673,941	-	1,673,941
Sub-total	6,854,933	(1,758,651)	(3,458,851)	662,850	(90,185)	(1,664,197)	1,366,592	996,670	(1,804,800)	2,104,546	708,506	579,475	-	2,493,645	-	2,493,645
Level II		418,808	(109,827)	(1,677,105)	(299,234)	(254,617)	(87,520)	-	-	-	-	-	-	(2,009,495)	-	(2,009,495)
Level I-B		599,472	1,175,572	904,685	3,858,173	(559,342)	(1,031,097)	-	-	-	-	-	-	4,947,461	-	4,947,461
Level I-C		(1,034,522)	2,161,084	(1,769,521)	(3,910,143)	(1,127,352)	(1,762,249)	(1,068,322)	(1,370,642)	1,411,665	(1,598,251)	(523,268)	-	(10,591,518)	-	(10,591,518)
Federal Grants Sub-total		(16,242)	3,226,829	(2,541,941)	(351,204)	(1,941,311)	(2,880,866)	(1,068,322)	(1,370,642)	1,411,665	(1,598,251)	(523,268)	-	(7,653,552)	-	(7,653,552)
Total Revenue	6,854,933	(1,774,893)	(232,022)	(1,879,091)	(441,389)	(3,605,508)	(1,514,274)	(71,652)	(3,175,442)	3,516,211	(971,595)	(1,865,185)	-	(5,159,907)	-	(5,159,907)

EXPENSES



Appropriated Budget

Expenditures	Current Month: May 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
FTE - Appropriated	111.0	125.0	14.0	111.0	125.0	14.0	111.0	125.0		125.0	125.0
Staffing	\$ 955,576	\$ 1,101,738	\$ 146,161	\$ 11,040,357	\$ 12,252,670	\$ 1,212,314	\$ 12,016,186	\$ 13,541,542	\$ 1,525,356		
Salaries	\$ 726,635	\$ 840,691	\$ 114,056	\$ 8,470,350	\$ 9,405,433	\$ 935,082	\$ 9,215,506	\$ 10,368,910	\$ 1,153,403	\$ 10,073,762	\$ 20,442,671
Benefits	\$ 235,324	\$ 261,047	\$ 25,722	\$ 2,670,993	\$ 2,847,238	\$ 176,245	\$ 2,907,680	\$ 3,172,632	\$ 264,952	\$ 3,172,632	\$ 6,345,264
ESA Reimbursement for HBE Staff	\$ (6,383)	\$ -	\$ 6,383	\$ (100,986)	\$ -	\$ 100,986	\$ (107,000)	\$ -	\$ 107,000		
Administrative	\$ 164,076	\$ 347,692	\$ 183,615	\$ 2,047,848	\$ 3,000,020	\$ 952,171	\$ 2,430,365	\$ 3,353,263	\$ 922,897	\$ 3,216,796	\$ 6,570,059
General & Administrative	\$ 93,918	\$ 239,904	\$ 145,986	\$ 1,060,276	\$ 1,814,352	\$ 754,076	\$ 1,335,005	\$ 2,059,800	\$ 724,795	\$ 1,938,343	\$ 3,998,143
Facility & Related	\$ 70,159	\$ 107,788	\$ 37,629	\$ 987,573	\$ 1,185,668	\$ 198,095	\$ 1,095,361	\$ 1,293,463	\$ 198,102	\$ 1,278,453	\$ 2,571,916
Operational	\$ 1,992,503	\$ 2,463,337	\$ 470,834	\$ 37,041,954	\$ 30,879,061	\$ (6,162,893)	\$ 40,162,414	\$ 35,480,588	\$ (4,681,826)	\$ 35,901,827	\$ 71,382,415
Call Center	\$ 710,860	\$ 800,318	\$ 89,458	\$ 10,993,998	\$ 10,606,270	\$ (387,728)	\$ 11,812,355	\$ 11,411,873	\$ (400,482)	\$ 11,393,853	\$ 22,805,726
Printing & Postage	\$ 137,074	\$ 161,579	\$ 24,505	\$ 3,001,756	\$ 1,635,936	\$ (1,365,820)	\$ 3,258,305	\$ 1,751,858	\$ (1,506,447)	\$ 2,563,306	\$ 4,315,164
Translation	\$ 2,250	\$ 2,857	\$ 607	\$ 30,582	\$ 37,186	\$ 6,604	\$ 33,439	\$ 80,000	\$ 46,561	\$ 115,896	\$ 195,896
Marketing & Outreach	\$ 5,091	\$ 51,000	\$ 45,909	\$ 889,550	\$ 1,512,588	\$ 623,038	\$ 1,039,550	\$ 1,575,000	\$ 535,450	\$ 1,500,000	\$ 3,075,000
Document Imaging	\$ 41,546	\$ 39,455	\$ (2,091)	\$ 486,278	\$ 561,794	\$ 75,516	\$ 525,733	\$ 590,494	\$ 64,761	\$ 590,494	\$ 1,180,988
IPA/Navigators	\$ 144,317	\$ 237,500	\$ 93,183	\$ 2,865,859	\$ 2,862,500	\$ (3,359)	\$ 3,103,000	\$ 3,103,000	\$ -	\$ 3,280,000	\$ 6,383,000
HealthPlanFinder M&O - Deloitte	\$ 593,310	\$ 594,522	\$ 1,212	\$ 8,790,336	\$ 6,539,742	\$ (2,250,594)	\$ 9,383,646	\$ 7,134,264	\$ (2,249,382)	\$ 7,134,264	\$ 14,268,528
Licenses Fees and Software	\$ 217,613	\$ 122,693	\$ (94,920)	\$ 2,636,033	\$ 2,570,877	\$ (65,156)	\$ 2,758,726	\$ 2,693,570	\$ (65,156)	\$ 2,693,570	\$ 5,387,141
Eligibility System - DSHS	\$ (173,161)	\$ -	\$ 173,161	\$ 789,664	\$ 1,300,000	\$ 510,336	\$ 1,114,664	\$ 1,300,000	\$ 185,336	\$ 1,300,000	\$ 2,600,000
Health Plan Management - eHealth	\$ (278,840)	\$ -	\$ 278,840	\$ 211,775	\$ 836,160	\$ 624,385	\$ 211,775	\$ 836,160	\$ 624,385	\$ 836,160	\$ 1,672,320
DDI Deloitte	\$ 445,205	\$ 453,413	\$ 8,207	\$ 4,543,554	\$ 2,240,640	\$ (2,302,914)	\$ 4,971,411	\$ 4,829,000	\$ (142,411)	\$ 4,494,284	\$ 9,323,284
Contractors and Consultants-Staffing	\$ 147,239	\$ -	\$ (147,239)	\$ 1,802,569	\$ 175,369	\$ (1,627,200)	\$ 1,949,808	\$ 175,369	\$ (1,774,439)	\$ -	\$ 175,369
Professional Services	\$ 103,183	\$ 279,717	\$ 176,534	\$ 1,000,260	\$ 3,394,949	\$ 2,394,689	\$ 1,212,765	\$ 3,674,665	\$ 2,461,901	\$ 1,016,929	\$ 4,691,594
Actuarial	\$ 10,128	\$ -	\$ (10,128)	\$ 11,373	\$ 110,000	\$ 98,627	\$ 38,873	\$ 110,000	\$ 71,127	\$ 110,000	\$ 220,000
Financial Consulting & Audits	\$ 45,439	\$ 135,121	\$ 89,682	\$ 631,351	\$ 1,662,806	\$ 1,031,456	\$ 766,472	\$ 1,797,927	\$ 1,031,456	\$ 481,451	\$ 2,279,378
Legal/Administrative Hearings	\$ 5,402	\$ 9,471	\$ 4,069	\$ 65,489	\$ 135,768	\$ 70,279	\$ 74,959	\$ 145,238	\$ 70,279	\$ 145,238	\$ 290,476
Other Consulting	\$ 22,802	\$ 135,125	\$ 112,323	\$ 187,539	\$ 1,486,375	\$ 1,298,836	\$ 210,341	\$ 1,621,500	\$ 1,411,159	\$ 280,240	\$ 1,901,740
Temporary Contracted Staff	\$ 19,412	\$ -	\$ (19,412)	\$ 104,508	\$ -	\$ (104,508)	\$ 122,120	\$ -	\$ (122,120)		
Total Expenditures	\$ 3,215,338	\$ 4,192,483	\$ 977,145	\$ 51,130,420	\$ 49,526,701	\$ (1,603,719)	\$ 55,821,730	\$ 56,740,000	\$ 918,270	\$ 54,299,000	\$ 111,039,000

The budget has been adjusted to reflect the 2016 Supplemental Legislative budget. The bottom line for the state fiscal year 2017 budget has also been adjusted for increase in the enacted budget. A total of \$1,027,000 in funding was added for the new financial system (SFY 2016 and 2017) and to develop the Qualified Dental Plan program (SFY 2017). Printing costs have exceeded FY 16 budget assumptions, largely due to the significant amount of required mailings from CMS to Medicaid recipients. Fanueil, the HBE call center vendor, was directed to reduce May and June costs by a total of \$50,000 per month. Prior assumptions that grants could be used to offset printing and call center costs did not hold true, as grants could only be used for open enrollment 2 activities. May and June overall expenditures are lower due to actions taken to reduce expenditures.

EXPENSES



Appropriated Administrative Expenses

Expenditures	Current Month: May 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
FTE - Appropriated	111.0	125.0	14.0	111.0	125.0	14.0		125.0		125.0	125.0
Salaries	\$ 726,635	\$ 840,691	\$ 114,056	\$ 8,470,350	\$ 9,405,433	\$ 935,082	\$ 9,215,506	\$ 10,368,910	\$ 1,153,403	\$ 10,227,295	\$ 20,596,205
Benefits	\$ 235,324	\$ 261,047	\$ 25,722	\$ 2,670,993	\$ 2,847,238	\$ 176,245	\$ 2,907,680	\$ 3,172,632	\$ 264,952	\$ 3,004,792	\$ 6,177,423
ESA Reimbursement for HBE Sta	\$ (6,383)	\$ -	\$ 6,383	\$ (100,986)	\$ -	\$ 100,986	\$ (107,000)	\$ -	\$ 107,000		
General & Administrative											
Facility	\$ 70,159	\$ 107,788	\$ 37,629	\$ 987,573	\$ 1,185,668	\$ 198,095	\$ 1,095,361	\$ 1,293,463	\$ 198,102	\$ 1,278,453	\$ 2,571,916
General & Administration	\$ 93,918	\$ 239,904	\$ 145,986	\$ 1,060,276	\$ 1,814,352	\$ 754,076	\$ 1,335,005	\$ 2,059,800	\$ 724,795	\$ 1,938,343	\$ 3,998,143
Grand Total	\$1,126,036	\$ 1,449,429	\$ 323,394	\$ 13,189,191	\$ 15,252,690	\$ 2,164,485	\$ 14,553,551	\$ 16,894,804	\$ 2,341,253	\$ 16,448,883	\$ 33,343,687

EXPENSES



Appropriated Operational Expenses

Expenditures	Current Month: May 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
Operations - Consumer Support											
Call Center	\$ 710,860	\$ 800,318	\$ 89,458	\$ 10,993,998	\$ 10,606,270	\$ (387,728)	\$ 11,812,355	\$ 11,411,873	\$ (400,482)	\$ 11,393,853	\$ 22,805,726
Postage & Printing	\$ 137,074	\$ 161,579	\$ 24,505	\$ 3,001,756	\$ 1,635,936	\$ (1,365,820)	\$ 3,258,305	\$ 1,751,858	\$ (1,506,447)	\$ 2,563,306	\$ 4,315,164
Document Imaging	\$ 41,546	\$ 39,455	\$ (2,091)	\$ 486,278	\$ 561,794	\$ 75,516	\$ 525,733	\$ 590,494	\$ 64,761	\$ 590,494	\$ 1,180,988
Other (translation services, temp staff)	\$ 2,250	\$ 2,857	\$ 607	\$ 30,582	\$ 37,186	\$ 6,604	\$ 33,439	\$ 80,000	\$ 46,561	\$ 115,896	\$ 195,896
Total	\$ 891,729	\$ 1,004,209	\$ 112,480	\$ 14,512,615	\$ 12,841,186	\$ (1,671,429)	\$ 15,629,833	\$ 13,834,225	\$ (1,795,608)	\$ 14,663,549	\$ 28,497,774
									\$ -		
									\$ -		
IT Maintenance & Operations											
Health Plan Management - eHealth	\$ (278,840)	\$ -	\$ 278,840	\$ 211,775	\$ 836,160	\$ 624,385	\$ 211,775	\$ 836,160	\$ 624,385	\$ 836,160	\$ 1,672,320
HealthPlanFinder M&O - Deloitte	\$ 593,310	\$ 594,522	\$ 1,212	\$ 8,790,336	\$ 6,539,742	\$ (2,250,594)	\$ 9,383,646	\$ 7,134,264	\$ (2,249,382)	\$ 7,134,264	\$ 14,268,528
Licenses Fees and Software	\$ 217,613	\$ 122,693	\$ (94,920)	\$ 2,636,033	\$ 2,570,877	\$ (65,156)	\$ 2,758,726	\$ 2,693,570	\$ (65,156)	\$ 2,693,570	\$ 5,387,141
Eligibility System - DSHS	\$ (173,161)	\$ -	\$ 173,161	\$ 789,664	\$ 1,300,000	\$ 510,336	\$ 1,114,664	\$ 1,300,000	\$ 185,336	\$ 1,300,000	\$ 2,600,000
DDI Deloitte	\$ 445,205	\$ 453,413	\$ 8,208	\$ 4,543,554	\$ 2,240,640	\$ (2,302,914)	\$ 4,971,411	\$ 4,829,000	\$ (142,411)	\$ 4,494,284	\$ 10,111,000
Contractors and Consultants-Staffing	\$ 147,239	\$ -	\$ (147,239)	\$ 1,802,569	\$ 175,369	\$ (1,627,200)	\$ 1,949,808	\$ 175,369	\$ (1,774,439)	\$ 175,369	\$ 350,738
Total	\$ 951,366	\$ 1,170,628	\$ 219,262	\$ 18,773,931	\$ 13,662,788	\$ (5,111,143)	\$ 20,390,031	\$ 16,968,363	\$ (3,421,668)	\$ 16,633,647	\$ 24,278,726
									\$ -		
									\$ -		
Outreach/Education											
Marketing & Outreach	\$ 5,091	\$ 51,000	\$ 45,909	\$ 889,550	\$ 1,512,588	\$ 623,038	\$ 1,039,550	\$ 1,605,000	\$ 565,450	\$ 1,500,000	\$ 3,105,000
IPA/Navigators	\$ 144,317	\$ 237,500	\$ 93,183	\$ 2,865,859	\$ 2,862,500	\$ (3,359)	\$ 3,103,000	\$ 3,103,000	\$ -	\$ 3,280,000	\$ 6,383,000
Total	\$ 149,408	\$ 288,500	\$ 139,092	\$ 3,755,409	\$ 4,375,088	\$ 619,679	\$ 4,142,550	\$ 4,708,000	\$ 565,450	\$ 4,780,000	\$ 9,488,000
									0		
Grand Total	\$ 1,992,503	\$ 2,463,337	\$ 462,626	\$ 37,041,954	\$ 30,879,061	\$ (6,162,893)	\$ 40,162,414	\$ 35,510,588	\$ (4,651,826)	\$ 36,077,196	\$ 71,587,784

The call center contract with Faneuil has been reduced for May and June by a total of \$50,000 per month. Printing costs have exceeded its appropriated and non-appropriated budget amount, largely due to the extensive mailings required of CMS for Medicaid recipients. Information technology costs through its vendor, Deloitte, reflect the fund source reconciliation adjustments made in March. The reconciliation identified that more IT costs were considered "shared" costs than originally anticipated. Grant funded projects supporting both QHP and Medicaid populations were paid for with funds from the appropriated budget and Medicaid and state match were required to partially fund those grant projects. Funding for the associated state match was not included in the appropriated budget.

EXPENSES



Appropriated Professional Service Expenses

Expenditures	Current Month: May 2016			Year-to-Date			SFY2016 End of Year (Projected)			SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
Consulting & Professional Service											
Actuarial	\$ 10,128	\$ -	\$ (10,128)	\$ 11,373	\$ 110,000	\$ 98,627	\$ 38,873	\$ 110,000	\$ 71,127	\$ 110,000	\$ 220,000
Appeals/Legal Consult	\$ 5,402	\$ 9,471	\$ 4,069	\$ 65,489	\$ 135,768	\$ 70,279	\$ 74,959	\$ 145,238	\$ 70,279	\$ 145,238	\$ 290,476
Financial Consulting & Audits	\$ 45,439	\$ 135,121	\$ 89,682	\$ 631,351	\$ 1,662,806	\$ 1,031,456	\$ 766,472	\$ 1,797,927	\$ 1,031,456	\$ 481,451	\$ 2,279,378
Other Consulting	\$ 22,802	\$ 135,125	\$ 112,323	\$ 187,539	\$ 1,486,375	\$ 1,298,836	\$ 210,341	\$ 1,621,500	\$ 1,411,159	\$ 280,240	\$ 1,901,740
Temporary Contracted Staff	\$ 19,412	\$ -	\$ (19,412)	\$ 104,508	\$ -	\$ (104,508)	\$ 125,329	\$ -	\$ (125,329)		
Grand Total	\$ 103,183	\$ 279,717	\$ 176,534	\$ 1,000,260	\$ 3,394,949	\$ 2,394,689	\$ 1,215,974	\$ 3,674,665	\$ 2,458,692	\$ 1,016,929	\$ 4,691,594

The consulting budget includes an increase of \$430,000 for the development and implementation of a new financial system, which was funded in the 2016 Supplemental budget. The Exchange has reduced its dependency on outside contractors and have used these savings to address overexpenditures in the appropriated budget caused by grant funds not being available for operational expenditures, as originally anticipated.

CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Additional value	Total contract value	Changes Through April 2016
HBE-028	Faneuil	Contract	2/23/13	12/31/16	Beth Walter	Call center operations	(\$100,000)	\$50,211,083	Reduction in payment for May & June 2016
HBE-048	KP LLC	Contract	4/12/13	6/30/16	Beth Walter	Printing services	\$4,000,000	\$8,000,000	Amendment to increase contract value
HBE-138	Pega	Contract			Beth Walter	HPF interface for CSRs	\$0	\$28,030	Contract terminated
HBE-163	Altriva	Contract	8/7/14	12/31/16	Vincent Barrailler	CRM development and support	\$28,285	\$110,985	Add to scope of work and additional funds for CRM RFC tracking, ongoing support and increased functionality
HBE-197	SiteCrafting	Contract	7/6/15	7/31/16	Michael Marchand	Corporate website development	\$4,650	\$100,000	Add statement of work and assign new Project Manager
HBE-215	AIHC	Contract	4/22/16	6/31/16	Michael Marchand	Tribal Get Covered outreach	\$0	\$10,000	Extend period of performance through June
HBE-217	The Resource Group	Contract	3/11/16	12/31/16	Carole Holland	Financial System implementation	\$5,750	\$343,655	Add new module, purchase additional licenses and revised milestone payment structure
HBE-223	DES	Inter-Agency Agreement	10/10/12	7/17/18	Carole Holland	DES consultation for lease renewal	\$1,400	\$1,400	Assistance with 810 Jefferson lease negotiations

STAFFING

HBE Staffing

Department	April 2016			May 2016		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
Regular Employees						
Executive/PMO	6	3	9	6	3	9
Policy	9	0	9	6	0	6
Legal	8	0	8	8	0	8
Communications	17	0	17	17	0	17
Finance & Administration	17	1	18	18	1	19
Operations	30	3	33	31	2	33
IT	21	26	47	25	18	43
SUBTOTAL	108	33	141	111	24	135
Temporary & Project Employees						
Finance - Financial System Implementation	3			3		
TOTAL	111	33	144	114	24	138