

Business Analyst Scoring Results:  
Onsite, Expert prices used for evaluation purposes

Firm	Non-Cost Score (Qualifications of Vendor)	Cost Score	Total Score	Final Rank
Novalink Solutions	51.3	40.0	<b>91.3</b>	1
COGENT Infotech	49.7	35.2	<b>84.9</b>	2
Infojini	52.7	30.5	<b>83.2</b>	3
Connvertex	46.7	32.5	<b>79.2</b>	4
LanceSoft	46.7	32.4	<b>79.0</b>	5
ELYON International	48.0	30.9	<b>78.9</b>	6
CCI	50.0	27.1	<b>77.1</b>	7
vTech Solution	41.0	27.5	<b>68.5</b>	8
The Informatics Applications Group	55.7	18.4	<b>74.0</b>	9
IPCS	53.3	20.3	<b>73.7</b>	10
Trigyn Technologies	52.7	20.3	<b>73.0</b>	11
C2S Technologies	48.3	24.4	<b>72.7</b>	12
DatamanUSA	47.0	24.9	<b>71.9</b>	13
Elegant Solutions	47.0	24.9	<b>71.9</b>	14
22nd Century Technologies	46.7	25.2	<b>71.8</b>	15
Rose International	48.3	23.2	<b>71.6</b>	16
Cayzen Technologies	49.0	21.2	<b>70.2</b>	17
Cambria Solutions	58.3	11.6	<b>70.0</b>	18
RADgov	31.7	31.5	<b>63.1</b>	19
E-Solutions	44.0	25.7	<b>69.7</b>	20
Treinen	50.0	18.1	<b>68.1</b>	21
CodeSmart	45.3	22.4	<b>67.7</b>	22
innoSoul	41.0	25.7	<b>66.7</b>	23
PCG	53.3	13.2	<b>66.5</b>	24
OTB Solutions	51.7	14.5	<b>66.2</b>	25
Integrated Solutions Group	52.7	13.2	<b>65.9</b>	26
TokuSaku Consulting	48.3	16.3	<b>64.6</b>	27
MSys	31.7	28.7	<b>60.4</b>	28
Neumeric Technologies	33.3	22.2	<b>55.5</b>	29
BASYS Solutions	26.7	27.1	<b>53.8</b>	30
Tangent Information Systems	23.3	12.5	<b>35.8</b>	31

Project Management Scoring Results:  
Onsite, Expert prices used for evaluation purposes

Firm	Non-Cost Score (Qualifications of Vendor)	Cost Score	Total Score	Final Rank
Novalink Solutions	51.3	39.3	<b>90.6</b>	1
COGENT Infotech	49.7	40.0	<b>89.7</b>	2
Infojini	52.7	34.7	<b>87.4</b>	3
Connvertex	46.7	36.7	<b>83.3</b>	4
ELYON International	48.0	33.3	<b>81.3</b>	5
E-Solutions	44.0	34.7	<b>78.7</b>	6
C2S Technologies	48.3	30.0	<b>78.3</b>	7
vTech Solution	41.0	30.1	<b>71.1</b>	8
The Informatics Applications Group	55.7	21.3	<b>77.0</b>	9
Trigyn Technologies	52.7	23.6	<b>76.2</b>	10
RADgov	31.7	37.8	<b>69.5</b>	11
LanceSoft	46.7	29.2	<b>75.8</b>	12
DatamanUSA	47.0	28.7	<b>75.7</b>	13
IPCS	53.3	22.0	<b>75.3</b>	14
22nd Century Technologies	46.7	28.7	<b>75.3</b>	15
Rose International	48.3	26.4	<b>74.7</b>	16
CodeSmart	45.3	27.7	<b>73.1</b>	17
Elegant Solutions	47.0	25.4	<b>72.4</b>	18
Cambria Solutions	58.3	13.8	<b>72.1</b>	19
CCI	50.0	22.0	<b>72.0</b>	20
Treinen	50.0	21.3	<b>71.3</b>	21
Cayzen Technologies	49.0	22.0	<b>71.0</b>	22
Integrated Solutions Group	52.7	17.8	<b>70.5</b>	23
TokuSaku Consulting	48.3	22.0	<b>70.3</b>	24
PCG	53.3	16.1	<b>69.4</b>	25
OTB Solutions	51.7	17.6	<b>69.3</b>	26
innoSoul	41.0	26.4	<b>67.4</b>	27
MSys	31.7	30.0	<b>61.7</b>	28
Neumeric Technologies	33.3	26.4	<b>59.7</b>	29
BASYS Solutions	26.7	33.0	<b>59.7</b>	30
Tangent Information Systems	23.3	16.9	<b>40.3</b>	31

Software Testing Scoring Results:  
Onsite, Expert prices used for evaluation purposes

Firm	Non-Cost Score (Qualifications of Vendor)	Cost Score	Total Score	Final Rank
COGENT Infotech	49.7	40.0	<b>89.7</b>	1
Connvertex	46.7	39.3	<b>85.9</b>	2
CCI	50.0	35.0	<b>85.0</b>	3
Infojini	52.7	31.9	<b>84.6</b>	4
Novalink Solutions	51.3	31.9	<b>83.2</b>	5
LanceSoft	46.7	36.4	<b>83.0</b>	6
The Informatics Applications Group	55.7	26.1	<b>81.7</b>	7
Trigyn Technologies	52.7	28.4	<b>81.0</b>	8
ELYON International	48.0	32.3	<b>80.3</b>	9
Rose International	48.3	31.9	<b>80.2</b>	10
vTech Solution	41.0	30.9	<b>71.9</b>	11
C2S Technologies	48.3	28.4	<b>76.7</b>	12
IPCS	53.3	23.2	<b>76.5</b>	13
RADgov	31.7	36.8	<b>68.5</b>	14
22nd Century Technologies	46.7	28.4	<b>75.1</b>	15
DatamanUSA	47.0	27.7	<b>74.7</b>	16
E-Solutions	44.0	30.0	<b>74.0</b>	17
Cayzen Technologies	49.0	23.2	<b>72.2</b>	18
Cambria Solutions	58.3	13.8	<b>72.1</b>	19
Elegant Solutions	47.0	24.5	<b>71.5</b>	20
CodeSmart	45.3	26.0	<b>71.4</b>	21
innoSoul	41.0	30.0	<b>71.0</b>	22
OTB Solutions	51.7	18.2	<b>69.9</b>	23
Treinen	50.0	19.6	<b>69.6</b>	24
Integrated Solutions Group	52.7	16.5	<b>69.1</b>	25
TokuSaku Consulting	48.3	18.9	<b>67.2</b>	26
PCG	53.3	13.8	<b>67.1</b>	27
MSys	31.7	31.9	<b>63.6</b>	28
Neumeric Technologies	33.3	24.3	<b>57.6</b>	29
BASYS Solutions	26.7	26.9	<b>53.5</b>	30
Tangent Information Systems	23.3	13.1	<b>36.4</b>	31

Cost Scores:  
Onsite, Expert Rates used for Evaluaton

4.2.5 Cost Scoring - IT Professional Services	IT Business Analysts - Onsite						IT Project Management - Onsite						Software Testing - Onsite					
	Firm Name	Expert Rate	Points Awarded	Senior Rate	Points Awarded	Journey Rate	Points Awarded	Expert Rate	Points Awarded	Senior Rate	Points Awarded	Journey Rate	Points Awarded	Expert Rate	Points Awarded	Senior Rate	Points Awarded	Journey Rate
COGENT Infotech	\$ 69.30	35.2	\$ 55.00	40.0	\$ 36.30	40.0	\$ 82.50	40.0	\$ 69.30	40.0	\$ 60.50	39.7	\$ 63.80	40.0	\$ 47.30	40.0	\$ 33.00	40.0
LanceSoft	\$ 75.40	32.4	\$ 62.40	35.3	\$ 42.90	33.8	\$ 113.10	29.2	\$ 81.90	33.8	\$ 63.70	37.7	\$ 70.20	36.4	\$ 58.50	32.3	\$ 42.90	30.8
ELYON Int'l	\$ 79.00	30.9	\$ 75.00	29.3	\$ 68.00	21.4	\$ 99.00	33.3	\$ 92.00	30.1	\$ 82.00	29.3	\$ 79.00	32.3	\$ 68.00	27.8	\$ 47.00	28.1
RADgov (DQ)	\$ 77.56	31.5	\$ 72.36	30.4	\$ 60.58	24.0	\$ 87.28	37.8	\$ 80.38	34.5	\$ 73.76	32.5	\$ 69.32	36.8	\$ 59.36	31.9	\$ 49.23	26.8
Connvertex	\$ 75.00	32.5	\$ 65.00	33.8	\$ 50.00	29.0	\$ 90.00	36.7	\$ 80.00	34.7	\$ 60.00	40.0	\$ 65.00	39.3	\$ 60.00	31.5	\$ 50.00	26.4
Infojini	\$ 80.00	30.5	\$ 65.00	33.8	\$ 55.00	26.4	\$ 95.00	34.7	\$ 80.00	34.7	\$ 60.00	40.0	\$ 80.00	31.9	\$ 65.00	29.1	\$ 50.00	26.4
CCI	\$ 90.00	27.1	\$ 81.00	27.2	\$ 63.00	23.0	\$ 150.00	22.0	\$ 135.00	20.5	\$ 120.00	20.0	\$ 73.00	35.0	\$ 63.00	30.0	\$ 54.00	24.4
innoSoul	\$ 95.00	25.7	\$ 85.00	25.9	\$ 55.00	26.4	\$ 125.00	26.4	\$ 95.00	29.2	\$ 65.00	36.9	\$ 85.00	30.0	\$ 75.00	25.2	\$ 55.00	24.0
Rose Int'l	\$ 105.00	23.2	\$ 87.00	25.3	\$ 75.00	19.4	\$ 125.00	26.4	\$ 100.00	27.7	\$ 90.00	26.7	\$ 80.00	31.9	\$ 72.00	26.3	\$ 57.00	23.2
Coolsoft	\$ 85.00	28.7	\$ 75.00	29.3	\$ 65.00	22.3	\$ 95.00	34.7	\$ 80.00	34.7	\$ 70.00	34.3	\$ 80.00	31.9	\$ 70.00	27.0	\$ 60.00	22.0
Trigyn	\$ 120.00	20.3	\$ 100.00	22.0	\$ 70.00	20.7	\$ 140.00	23.6	\$ 120.00	23.1	\$ 90.00	26.7	\$ 90.00	28.4	\$ 70.00	27.0	\$ 60.00	22.0
Neumeric Tech	\$ 110.00	22.2	\$ 85.00	25.9	\$ 60.00	24.2	\$ 125.00	26.4	\$ 100.00	27.7	\$ 75.00	32.0	\$ 105.00	24.3	\$ 80.00	23.7	\$ 60.00	22.0
MSys	\$ 85.00	28.7	\$ 75.00	29.3	\$ 65.00	22.3	\$ 110.00	30.0	\$ 90.00	30.8	\$ 75.00	32.0	\$ 80.00	31.9	\$ 75.00	25.2	\$ 62.00	21.3
Vtech Solutions (DQ)	\$ 88.74	27.5	\$ 76.69	28.7	\$ 67.95	21.4	\$ 109.47	30.1	\$ 97.98	28.3	\$ 89.25	26.9	\$ 82.47	30.9	\$ 70.96	26.7	\$ 62.59	21.1
Novalink	\$ 61.00	40.0	\$ 58.00	37.9	\$ 54.00	26.9	\$ 84.00	39.3	\$ 74.00	37.5	\$ 64.00	37.5	\$ 80.00	31.9	\$ 75.00	25.2	\$ 63.00	21.0
E-Solutions	\$ 95.00	25.7	\$ 85.00	25.9	\$ 75.00	19.4	\$ 95.00	34.7	\$ 85.00	32.6	\$ 75.00	32.0	\$ 85.00	30.0	\$ 75.00	25.2	\$ 65.00	20.3
TIAG	\$ 132.97	18.4	\$ 112.78	19.5	\$ 80.85	18.0	\$ 154.88	21.3	\$ 139.98	19.8	\$ 94.83	25.3	\$ 97.92	26.1	\$ 85.76	22.1	\$ 67.48	19.6
22nd Century Tech	\$ 96.96	25.2	\$ 84.84	25.9	\$ 67.67	21.5	\$ 115.14	28.7	\$ 97.97	28.3	\$ 82.82	29.0	\$ 89.89	28.4	\$ 74.74	25.3	\$ 69.69	18.9
BASYS Solutions	\$ 90.00	27.1	\$ 85.00	25.9	\$ 70.00	20.7	\$ 100.00	33.0	\$ 90.00	30.8	\$ 75.00	32.0	\$ 95.00	26.9	\$ 85.00	22.3	\$ 70.00	18.9
DatamanUSA	\$ 98.00	24.9	\$ 92.00	23.9	\$ 75.00	19.4	\$ 115.00	28.7	\$ 105.00	26.4	\$ 80.00	30.0	\$ 92.00	27.7	\$ 82.00	23.1	\$ 72.00	18.3
C2S Tech	\$ 100.00	24.4	\$ 95.00	23.2	\$ 80.00	18.2	\$ 110.00	30.0	\$ 100.00	27.7	\$ 80.00	30.0	\$ 90.00	28.4	\$ 85.00	22.3	\$ 75.00	17.6
Elegant Solutions	\$ 98.00	24.9	\$ 86.00	25.6	\$ 74.00	19.6	\$ 130.00	25.4	\$ 110.00	25.2	\$ 90.00	26.7	\$ 104.00	24.5	\$ 90.00	21.0	\$ 75.00	17.6
ISG	\$ 185.00	13.2	\$ 155.00	14.2	\$ 115.00	12.6	\$ 185.00	17.8	\$ 155.00	17.9	\$ 125.00	19.2	\$ 155.00	16.5	\$ 90.00	21.0	\$ 75.00	17.6
IPCS	\$ 120.00	20.3	\$ 105.00	21.0	\$ 75.00	19.4	\$ 150.00	22.0	\$ 125.00	22.2	\$ 90.00	26.7	\$ 110.00	23.2	\$ 95.00	19.9	\$ 75.00	17.6
CodeSmart	\$ 109.00	22.4	\$ 99.00	22.2	\$ 85.00	17.1	\$ 119.00	27.7	\$ 109.00	25.4	\$ 99.00	24.2	\$ 98.00	26.0	\$ 89.00	21.3	\$ 81.00	16.3
OTB Solutions	\$ 168.00	14.5	\$ 155.00	14.2	\$ 145.00	10.0	\$ 187.00	17.6	\$ 172.00	16.1	\$ 161.00	14.9	\$ 140.00	18.2	\$ 120.00	15.8	\$ 81.00	16.3
Cayzen Tech	\$ 115.00	21.2	\$ 110.00	20.0	\$ 100.00	14.5	\$ 150.00	22.0	\$ 120.00	23.1	\$ 110.00	21.8	\$ 110.00	23.2	\$ 105.00	18.0	\$ 95.00	13.9
TokuSaku	\$ 150.00	16.3	\$ 135.00	16.3	\$ 110.00	13.2	\$ 150.00	22.0	\$ 135.00	20.5	\$ 110.00	21.8	\$ 135.00	18.9	\$ 115.00	16.5	\$ 95.00	13.9
Treinen	\$ 135.00	18.1	\$ 125.00	17.6	\$ 105.00	13.8	\$ 155.00	21.3	\$ 140.00	19.8	\$ 120.00	20.0	\$ 130.00	19.6	\$ 120.00	15.8	\$ 100.00	13.2
Cambria Solutions	\$ 210.00	11.6	\$ 185.00	11.9	\$ 160.00	9.1	\$ 240.00	13.8	\$ 210.00	13.2	\$ 185.00	13.0	\$ 185.00	13.8	\$ 140.00	13.5	\$ 110.00	12.0
PCG	\$ 185.00	13.2	\$ 160.00	13.8	\$ 125.00	11.6	\$ 205.00	16.1	\$ 185.00	15.0	\$ 160.00	15.0	\$ 185.00	13.8	\$ 160.00	11.8	\$ 125.00	10.6
Tangent Info Sys	\$ 195.00	12.5	\$ 195.00	11.3	NO BID	0.0	\$ 195.00	16.9	\$ 195.00	14.2	NO BID	0.0	\$ 195.00	13.1	\$ 195.00	9.7	NO BID	0.0

# Non-Cost Scoring Results

Non-Cost Evaluation Roll-Up: RFQQ HBE 18-008

Vendor: 22nd Century Technologies						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	50.0	45.0	45.0	46.7
Total		60	50.0	45.0	45.0	46.7

Vendor: BASYS Solutions						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	20.0	30.0	30.0	26.7
Total		60	20.0	30.0	30.0	26.7

Vendor: C2S Technologies						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	45.0	50.0	50.0	48.3
Total		60	45.0	50.0	50.0	48.3

Vendor: Cambria Solutions						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	60.0	60.0	55.0	58.3
Total		60	60.0	60.0	55.0	58.3

Vendor: Cayzen Technologies						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	52.0	40.0	55.0	49.0
Total		60	52.0	40.0	55.0	49.0

Vendor: CCI						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	50.0	50.0	50.0	50.0
Total		60	50.0	50.0	50.0	50.0

Vendor: CodeSmart						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	56.0	60.0	20.0	45.3
Total		60	56.0	60.0	20.0	45.3

Evaluators will assign points based upon how well they believe the Vendor communicated their experience, knowledge and ability to meet WAHBE's needs. The Vendor's final score for each section will be the average of all

Vendor: Integrated Solutions Group						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	48.0	55.0	55.0	52.7
Total		60	48.0	55.0	55.0	52.7

Vendor: IPCS						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	50.0	60.0	50.0	53.3
Total		60	50.0	60.0	50.0	53.3

Vendor: LanceSoft						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	45.0	55.0	40.0	46.7
Total		60	45.0	55.0	40.0	46.7

Vendor: MSys						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	35.0	30.0	30.0	31.7
Total		60	35.0	30.0	30.0	31.7

Vendor: Neumeric Technologies						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	15.0	40.0	45.0	33.3
Total		60	15.0	40.0	45.0	33.3

Vendor: Novalink Solutions						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	44.0	60.0	50.0	51.3
Total		60	44.0	60.0	50.0	51.3

Vendor: OTB Solutions						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	55.0	50.0	50.0	51.7
Total		60	55.0	50.0	50.0	51.7

## Non-Cost Scoring Results

Vendor: COGENT Infotech						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	44.0	60.0	45.0	49.7
Total		60	44.0	60.0	45.0	49.7

Vendor: PCG						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	60.0	55.0	45.0	53.3
Total		60	60.0	55.0	45.0	53.3

Vendor: Connvertex						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	40.0	45.0	55.0	46.7
Total		60	40.0	45.0	55.0	46.7

Vendor: RADgov						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	15.0	40.0	40.0	31.7
Total		60	15.0	40.0	40.0	31.7

Vendor: Coolsoft						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	55.0	60.0	50.0	55.0
Total		60	55.0	60.0	50.0	55.0

Vendor: Rose International						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	40.0	60.0	45.0	48.3
Total		60	40.0	60.0	45.0	48.3

Vendor: DatamanUSA						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	46.0	45.0	50.0	47.0
Total		60	46.0	45.0	50.0	47.0

Vendor: Tangent Information Systems						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	10.0	30.0	30.0	23.3
Total		60	10.0	30.0	30.0	23.3

Vendor: Elegant Solutions						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	41.0	50.0	50.0	47.0
Total		60	41.0	50.0	50.0	47.0

Vendor: The Informatics Applications Group						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	57.0	60.0	50.0	55.7
Total		60	57.0	60.0	50.0	55.7

Vendor: ELYON International						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	39.0	50.0	55.0	48.0
Total		60	39.0	50.0	55.0	48.0

Vendor: Tokusaku Consulting						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	45.0	60.0	40.0	48.3
Total		60	45.0	60.0	40.0	48.3

Vendor: E-Solutions						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	27.0	50.0	55.0	44.0
Total		60	27.0	50.0	55.0	44.0

Vendor: Treinen						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	50.0	50.0	50.0	50.0
Total		60	50.0	50.0	50.0	50.0

## Non-Cost Scoring Results

Vendor: Infojini						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	48.0	60.0	50.0	52.7
Total		60	48.0	60.0	50.0	52.7

Vendor: Trigyn Technologies						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	58.0	60.0	40.0	52.7
Total		60	58.0	60.0	40.0	52.7

Vendor: innoSoul						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	38.0	55.0	30.0	41.0
Total		60	38.0	55.0	30.0	41.0

Vendor: vTech Solution						
			RK	PB	LW	
Section	Section Title	Maximum				Points Earned
4.2.4.	Qualifications of Vendor	60	53.0	30.0	40.0	41.0
Total		60	53.0	30.0	40.0	41.0